

Summit Development Program

We've found that associates who spend time in different but critical positions gain a better understanding of the business. Because of this Summit will offer you access to both *onsite* and *online training* from leading manufacturers. You can also take the Electrical Products Education Course (EPEC)*, which is recognized as the cornerstone of sales and product training.

Typical Summit Development Program Path:

Warehouse

- Develop experience in warehouse logistics & inventory management.
- Work with counter and inside sales teams to deliver exceptional service.

Counter Sales

- Acquire deep product knowledge of Summit's in-stock items.
- Develop face-to-face customer relationship skills.

Customer Service Representative

- Work to ensure customer success while maintaining solid profit margins.
- · Obtain deep knowledge in multiple product lines targeting diverse market segments.
- **Understand Summit's competitive** advantages and market conditions.

Opportunities in

Outside Sales Operations

Project Management

Senior Leadership

Our commitment to your success comes with comprehensive benefits, including profit sharing, a 401(k), plus medical, dental, vision, basic life, and long-term disability insurance. Summit also provides for paid vacation, personal leave, and holidays. EOE, including disability/vets.

*EPEC is designed by the National Association of Electrical Distributors (NAED).



For more information see www.summit.com/careers or contact us directly:

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